

# TOP 7 BENEFITS & SERVICES OF BAM MEMBERSHIP

**As a member of the builders association you have an advantage. Available to you are opportunities to learn about and improve your marketing techniques and continue educating yourself about our ever-changing industry. Most importantly, you can network with the best residential construction companies in the state; your fellow members. As a member of your local builders association you are automatically a member of the Builders Association of Minnesota (BAM). BAM offers many benefits and services through membership. BAM is committed to helping its members make the most of their membership. If you aren't already a member, contact your local builders association. Now is the time to stick together as an industry, and the builders association is here for you. We look forward to seeing you.**

## **1 Workers' Comp Insurance**

The building industry faces unique needs for workers' comp insurance. That's why we're a member of The Builders Group, an insurance company built by the industry, for the industry. Learn more at [www.tbgnm.com](http://www.tbgnm.com)!

## **2 General Liability and Business Insurance**

We found that many available general liability policies offered weak coverage at high rates. That's why we set out to create our own policy that would offer true protection. The Continental Western Group CWGQ program is available only to members, and offers great assistance for risk retention. In addition to general liability, CWGQ offers other policies pertinent to a business in the construction industry. Learn more at [www.BAMN.org/CWGQ](http://www.BAMN.org/CWGQ)

## **3 Legislative Representation**

The core of our statewide services is representation at the state legislature. Each year, legislation is introduced that impacts the way you build and how you run your business. We fight measures that would adversely affect your business while

proactively introducing our own legislation to help you succeed. Learn more about our recent initiatives online at [www.BAMN.org/member/legislation.cfm](http://www.BAMN.org/member/legislation.cfm)

## **4 Code Questions and Interpretation**

Minnesota's Building Code is comprised of a number of components, and they are constantly being changed and amended. Association staff and the membership participate in code meetings to ensure reasonable code changes. When changes are introduced, we put together guides that help you and your crews get up to speed quickly. Find guides and code information online at [www.BAMN.org/members/codes.cfm](http://www.BAMN.org/members/codes.cfm)

## **5 Education**

Great education classes do more than help you meet state licensing requirements. With the right classes you'll be able to grow your business, and BAM works hard to provide curriculum that is pertinent to today's market. Don't miss out on the ATLAST: Builders Symposium, held in December. Details will be posted soon at [www.BAMN.org](http://www.BAMN.org)

## **6 Networking Events**

Each year, we hold a few events that help you network with fellow members from across the state. Take advantage of these events and make new business partners, share advice, and improve your business as a result. Our next event is the 2nd Annual Builders Convention. Find details at [www.BAMN.org/Convention](http://www.BAMN.org/Convention)

## **7 Product and Service Discounts**

The Builders Association of Minnesota has teamed with various partners to offer you discounts on the products and services you need to run a successful business. Did you know you can get four-and-a-half cents off per gallon of gasoline at Holiday StationStores? How about special rates and free delivery on office supplies from Office Depot? Or great deals on cell-phone plans through Verizon? Check out and sign-up for these great benefits and many others on the members-only website at [www.BAMN.org/members/benefits.cfm](http://www.BAMN.org/members/benefits.cfm).

**Visit the local association in your area. For locations, see the list on the following page.**